



Date: **May 27, 2014**  
Subject: **Answers to Questions:**  
**APC RFA No. GH-016 – Global Wheelchair Supply Venture**

1. **Question:** Does USAID/JSI anticipate the geographical code for this project will allow the purchase of wheelchairs from China?

**Answer: The Geographic Code for this RFA is 937 – U.S., recipient country, and developing countries (but not advanced developing countries). If the organization receiving the award plans to purchase from China or any other country that falls outside of this geographic code, a waiver would be required (this would be the responsibility of APC to request). Note that this process is likely to create substantial delays in the implementation of the project; for that reason, proposals that do not require a waiver may receive a more favorable review.**

2. **Question:** Realizing that procurement will be a significant part of this project, can APC share with applicants what the geographical procurement code will be? Also, if the selected procurement code excludes certain countries, would there still be the opportunity to obtain a waiver under the right justification and need to procure wheelchair products from the excluded countries?

**Answer: Please see answer to Question 1.**

3. **Question:** In the call for proposals a distinction is made between wheelchair supplier and wheelchair provider. Would an organization that does not make wheelchairs but is a centralized point for supplying wheelchairs within a region be considered a supplier?

**Answer: Yes**

4. **Question:** Should applicants include letters of commitment from identified suppliers and providers as attachments with their proposal?

**Answer: Letters of commitment are not necessary, but would strengthen an organization's proposal. Letters of commitment will be required of any organization that is short-listed.**

5. **Question:** The call for proposals lists on page 8 that "15,000 wheelchairs will be supplied through this initiative." A) Do the 15,000 wheelchairs include the full range of wheelchair related products? B) Do the 15,000 wheelchairs need to come from the 5 identified suppliers? Or could wheelchairs that providers already have access to or stock of, but have not yet been able to distribute, be counted towards the 15,000 total?



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**Answer: A) The 15,000 refers to a full range of wheelchairs or tricycles; stand-alone components like cushion or postural support products do not count toward the 15,000. B) Yes, the products need to come from the 5 identified suppliers. Wheelchairs that are already in stock or have already been purchased by the provider do not count toward the 15,000 target.**

6. **Question:** How do you see the role of the Applicant organization in this initiative?

**Answer: The successful Applicant is expected to lead the consortium of wheelchair suppliers and be responsible for the overall administration and management of the Global Wheelchair Supply Venture. The successful Applicant will be responsible for assuring that the goals of the initiative are met and oversight of any sub-awards or partnerships.**

7. **Question:** Does this grant foresee funding to cover the service associated with the supply of the wheelchair intended to be delivered through this venture?

**Answer: This RFA does not cover the cost of service. It is primarily a means to get appropriate product from the manufacturer/supplier to the provider.**